

Wall Street on Main Street

As Seen In ... *Forbes*, January 28, 2008**Burak Anderson & Melloni Provides World-class Business and Commercial Legal Services**

Why would attorneys presented with opportunities to work in New York City or other major metropolitan areas choose to establish a firm on the eastern shore of Lake Champlain in Burlington, Vermont? Michael Burak, Jon Anderson and Thomas Melloni chose Burlington where they could marry the skills honed in New York's demanding legal climate and top law schools with the freedom to explore creative solutions to meet business

and commercial clients' goals – and be able to enjoy the natural beauty and socially responsible community of Vermont.

Burak Anderson & Melloni brings Wall Street to Main Street. The attorneys at the firm trained at some of the nation's most prestigious law firms and through clerkships in federal and state trial courts.

The three founding partners are joined by five other carefully selected attorneys who share a commitment to providing services rivaling those found in the nation's finest law firms but with the personal service and attention of a local firm. The Firm handles not only complex and sophisticated business transactions, commercial litigation and land use planning matters, but also assists clients in local matters. These attorneys represent clients in a wide-ranging variety of complex matters, from multi-million dollar syndicated loans to sales of interests in nuclear power plants, from public underwritings to private placements of securities. Their expertise and strong record of success has earned the law firm a listing in the *Martindale-Hubbell Bar Register of Preeminent Lawyers*.

Like successful practices in major urban areas, Burak Anderson & Melloni takes a team approach to each case. "Clients who call Thomas for assistance in financing a utility project have access to Mike Burak and me as they navigate through the regulatory process. Likewise, clients involved in a major development are also able to receive the support of attorneys with a breadth of knowledge in thorny issues such as financing, permitting, development, zoning and regulatory law," explains Anderson, who routinely handles complex real estate transactions and was recently appointed to fill an open seat in the state legislature.



Interdisciplinary teamwork often results in creative solutions.

Burak Anderson & Melloni has an uncanny knack for finding unusual solutions to clients' problems. "Rolling up our sleeves and working with clients to establish goals quickly and develop a game plan is exciting," says Melloni, who heads up the Corporate and Finance practice groups.

"The flexibility to change strategies to take full advantage of new opportunities is a hallmark of our practice," explains Burak, an ac-

complished litigator known for handling major litigations and successfully representing utility companies in regulatory matters. "Military strategist Von Clausewitz once described war as an 'extension of diplomacy.' We believe litigation should be an extension of negotiation to further a client's business goals. If we can provide a pathway for clients to reach their goals without the expense of litigation, we urge them to take it."



Burak Anderson & Melloni is committed to the professional development of its younger employees.

While clients have high expectations of Burak Anderson & Melloni's performance, they are often surprised by the lower-than-expected fees. The firm is called upon by large publicly traded corporations, municipal governments, banks and other financial institutions – clients who could have chosen any firm in the country. They receive service from highly experienced attorneys at rates they would expect to pay for entry-level attorneys in large metropolitan areas.

"We get New York City caliber attorneys but with the benefit of a personal and local relationship," says Chuck Lacy, executive producer of the movie *The War Tapes*, and the director of The Barred Rock Fund, a \$5 million, 501(c)(3) nonprofit venture capital fund.

Says Paul Frascoia of Fab-Tech, Inc., "My company operates throughout the world. Burak Anderson & Melloni is a world-class firm able to handle all of our transaction and litigation needs."

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